



File No: 161104

MANUFACTURER & DISTRIBUTOR OF HOMEBREWING & WINEMAKING EQUIPMENT

- Fast growing business with great future earnings potential
- Continuously expanding product line
 - 6 new products and accessories have already launched in 2017
 - 6 more new products/accessories launching late 2017
 - List of products for launch in 2018 is being finalized
- Full time contracted sourcing expert and product designer with extensive connections in China and homebrew industry knowledge
- Strong distribution network
- Global business – products sold in over 30 countries
- Company sells direct to many large retailers
- Trademarks and patents for products
- Owns all molds for current products
- First-rate customer service

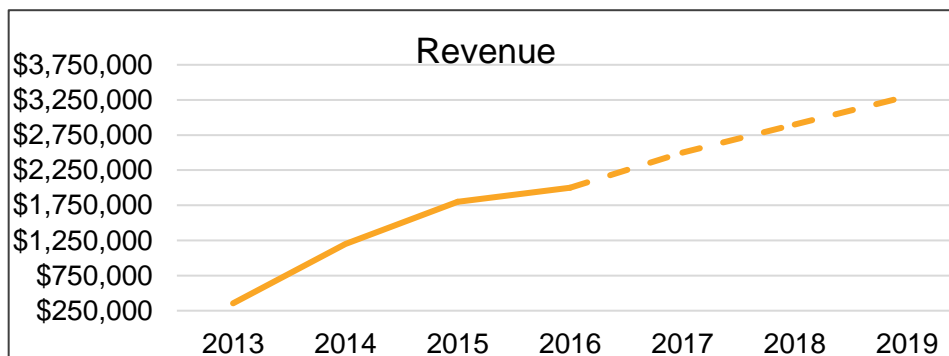
OPPORTUNITY

This is an excellent opportunity for a company in the industry wishing to expand their product line and distribution or an entrepreneur with a strong marketing background to take this Company to the next level. There is currently an “innovation gap” in the industry where existing companies are not fulfilling the needs of a growing and sophisticated customer base. Large growth in the homebrewing and winemaking market and the Company continuously developing and expanding their product line would suggest there is great future earnings potential.

FINANCIAL INFORMATION

	2014 (Normalized)	2015 (Normalized)	2016 (Normalized)	2017* (Projection)	2018 (Projection)	2019 (Projection)
Revenue	\$1.2M	\$1.8M	\$2.0M	\$2.1M	\$3.3M	\$4.0M
Normalized EBITDA	\$71K	\$220K	\$240K	\$450K	\$800K	\$1.0M

**Note: As of September 2017 the company is on target for 2017 projections with the potential to go higher as there are a couple of pending purchase orders with large distributors.*



CONTACT DETAILS

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