



File No: 141008

GARDEN TOOL MANUFACTURING, ASSEMBLY AND DISTRIBUTION COMPANY

- Located in Ontario
- Strong brand recognition
- Manufacturers, assembles and distributes garden tool and agricultural equipment including:
 - Augers
 - Diggers
 - Jacks
 - Lawn rollers
 - Pullers
 - Wheelbarrows
- Products are available in retail outlet stores across Canada
- NAICS Code:
 - 423820 – farm and garden machinery and equipment merchant wholesalers
- SIC Code:
 - 3524 – lawn and garden equipment

OPPORTUNITY

The company would benefit greatly from a forward thinking, aggressive management team. There is an opportunity to expand the product line and customer base either through a strategic alliance or a small acquisition.

FINANCIAL INFORMATION

	2015 (Normalized)	2016* (Normalized)	2017 (Projection)	2018 (Projection)
Revenue	\$3.9M	\$4.0M	\$4.2M	\$4.3M
Normalized EBITDA	\$285K	\$628K	\$774K	\$798K

* The change in EBITDA compared to 2015 is due to the company changing suppliers which has reduced cost of goods.

REASON FOR SALE

Owners wish to retire.

CONTACT DETAILS

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Broker of Record D.M. Robbins