ROBBINEX® FACTUM



File # 251008

Wholesale Tool Distributor

Southwestern Ontario, Canada

2025 REVENUE/ NORMALIZED EBITDA

$12.39M / $956K

Revenue for the first 10 months through October 31, 2026, was $13.01M

BUSINESS HIGHLIGHTS

- Well-established with deep roots in the community
- Strategic regional positioning
- Strong relationships with major regional contractors
- Good working relationships with major vendors/ suppliers
- Large pool of part-time workers available
- Solid e-commerce presence further extending reach
- In-house tool repair

GROWTH OPPORTUNITY

The operating systems are well thought out and functioning smoothly. They lend themselves to creating a growth model that could include:

- Continue expanding current online sales program
- Expand product lines into kitchen hardware and building supplies
- Make better use of floor space within the facility
- Make better use of the tool repair facility

PRODUCTS & SERVICES

Contractor Equipment includes:

- Power Tools, Hand Tools, Performance Accessories, and wearables
- Fasteners, Safety Gear, and Demolition Tools

REASON FOR SALE

Owners wish to retire while preserving their legacy and will stay on to assist with transition and integration of the new ownership.

IDEAL PURCHASER

Purchaser should bring all business skills necessary to operate a retail service business plus the financial resources to grow the business.

FINANCIAL REQUIREMENT

Purchaser should have access to approximately $1 million in unencumbered funds. Sellers are prepared to consider some financing.

FOR MORE INFORMATION

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