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### REVENUE / EBITDA

**\$3.6M**

2022 Revenue  
(projection\*)

**\$633K**

2022 EBITDA  
(projection\*)

**\$3.4M**

2021 Revenue  
(actual)

**\$597K**

2021 EBITDA  
(normalized)

*\* Note: these projections are not assurances that a particular level of income or profit will be achieved.*

### PRODUCTS INCLUDE:

**Specialized hydraulic equipment**

### OPPORTUNITY

By expanding the sales team the Company could build deeper relationships and independent input from field personnel, identify new product ideas and contribute to maintaining quality customer service.

The Company currently serves the heavy transport, crane and rigging industries, there is an opportunity to pursue alternate industries where the products could be beneficial.

### BUSINESS HIGHLIGHTS

- Over 15 years providing service to the rigging industry
- The Company has an excellent reputation and are considered a market leader that provides exceptional after sales support
- A small base of employees enables day-to-day operations of the Company
- The Company operates from an office and small warehouse facility
- Largest customer is approximately 22% of total revenue
- Company has customers in over 40 countries worldwide. The products are CE and CSA compliant, meet ISO standards for Safety of Machinery and Hydraulic Fluid Power and are built according to Canadian Welding Bureau and ASME standards.



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