

BUSINESS HIGHLIGHTS

- 2021 total revenue was \$3.5M with an EBITDA of 17.5%. **Year-to-Date revenue for the 8 months ending August 30, 2022 is \$3.9M – already well above last year’s revenue**
- The Company has a worldwide sales presence with customers in more than 40 countries
- Products are CE and CSA compliant, meet ISO Standards for Safety of Machinery and Hydraulic Fluid Power & are built according to Canadian Welding Bureau & ASME Standards
- Is a market leader that holds an excellent reputation for customer service, sales support & after sales training
- 15+ years providing service to the rigging industry
- Manufacturing and distribution are easily scalable and geographically portable

OPPORTUNITY

2021 revenue was \$3.5M with EBITDA of 17.5%

The Company currently serves the heavy transport, crane and rigging industries. Proprietary engineer-designed equipment is meticulously supervised from fabrication to field

A Buyer with a world class marketing and distribution system, could easily *triple revenue to the existing focused market within a couple of years, with virtually no capital expenditures required.

A Buyer could take advantage of the products’ stellar track record and proven product sales by building out the sales team to expand global sales while adding a sales focus on heavy rigging applications in areas such as tunnel boring, mining, building construction, manufacturing, medical equipment, power generation and nuclear installations.

** Note: these projections are not assurances that a particular level of income or profit will be achieved.*

