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**REVENUE / EBITDA**

**\$1.15M**      **\$192K**

2021 Revenue  
(projection\*)

2021 EBITDA  
(projection\*)

**\$1.10M**      **\$187K**

2020 Revenue

2020 EBITDA

*\* Note: these projections are not assurances that a particular level of income or profit will be achieved.*

**BUSINESS HIGHLIGHTS**

Well-respected company that has been in the community for 10+ years.

Provides project management services to coordinate the materials and labour on site.

The company has a retail showroom supporting 3 active employees.

**PRODUCTS & SERVICES INCLUDE**

Designs the cabinet layout for kitchen renovations

Sells the materials incorporated in the kitchen design. Focus is on cabinets, but some accessories and flooring are also offered.

Introduces a trusted contractor to provide the required labour.



**OPPORTUNITY**

This is a well-respected kitchen design centre, targeting the niche home owner, who purchase home improvement products based on reputation for service and quality as opposed to price, as opposed to the clients that one would encounter with the big box retailers. Since the kitchen sale is accompanied by both minor and major renovation projects, it should be of great interest to small and mid-sized renovators, and cabinet installers

wanting to expand their base business. It should also be of interest to design oriented individuals wishing to own their own business and expand it based on their input and drive. Owner is willing to assist a new owner to achieve success and continue the long-established reputation of this excellent business.