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## REVENUE / EBITDA

**\$5.06M**      **\$357K**

2021 Revenue  
(projection\*)

2021 EBITDA  
(projection\*)

**\$4.48M**      **\$310K**

2020 Revenue

2020 EBITDA

\* Note: these projections are not assurances that a particular level of income or profit will be achieved.

## BUSINESS HIGHLIGHTS

Well-established profitable company that has been in the community for 20+ years.

15 employees, plus additional workers as required from a temp agency.



## PRODUCTS & VALUE-ADDED SERVICES INCLUDE

Design & custom plastic extrusions

Tooling

Co-extrusion

Vacuum sizing

Tape application

Precision cut (to length)

Punching

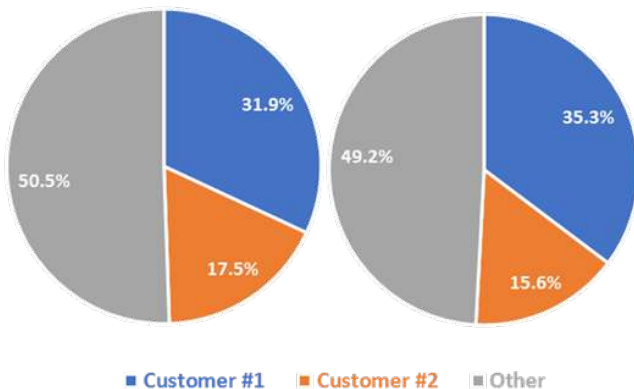
Intricate end-cuts

Drilling etc.

### Revenue By Customers

FY 2020

FY 2019



Note: the "Other" customers amount to approximately 70 companies

## OPPORTUNITY

The Company has long term key employees, a new lease along with some new highly efficient equipment giving the Company the resources to increase revenues.

Production could be expanded to bring on new customers and additional shifts could be added on weekends. The Company does not have a regional marketing program with the development of a marketing strategy and an update to the website revenues could increase.

The website is due for an update to improve the overall look and functionality and improve search engine optimization (SEO) capabilities.

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