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REVENUE / EBITDA

\$3.14M **\$374K**

2021 Revenue
(internal)

2021 EBITDA
(internal)

\$3.04M **\$273K**

2020 Revenue

2020 EBITDA

BUSINESS HIGHLIGHTS

- The Company has been providing exceptional service to the printing industry across North America for over 35 years
- Turnkey operation
- Experienced technically trained salespeople and staff
- Distributor and convertor of printing products and value-added services for the offset printing industry – primarily supplying to flatbox litho printers
- Customer service is available 24/7
- The Company offers seminars and training to their clients and have access to the technical expertise of their manufacturers
- Geographic market – North America



OPPORTUNITY

The Company has a strong brand name, has won numerous industry awards and is considered a leader in the industry.

They have strong, long-term relationships with a large, nationally diversified client base. With only a small segment of US clients there is opportunity to further expand sales into that market.

The Company would fit well as a tuck-in acquisition that could provide a complimentary product line, technology and market share. There is also the possibility to collaborate with competitors to create economies of scale thereby protecting margins.



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