

File No. 190111

Metal Fabrication & Machine Shop

Southern Ontario

Company Overview

- Well-established custom metal fabricator
- The company began operations in 1987 with current ownership since 2005
- The Company has CWB 47.1 and CWB 47.2 certification
- 20,000 square foot facility
- Full-service machine shop:
 - Precision metal fabricating abilities
 - Quality powder coating services
 - Laser cutting
 - Welding services for aluminum, steel and stainless
- Small runs allow for the ability to pass on any cost increases
- 12 non-unionized employees



Opportunity

As the Company is passing on work there is an opportunity to grow by adding a second shift as well the facility has ample room to add additional equipment.

The Company purchased a new tube bender in 2019 which secured an additional \$500,000 in work last year, with the potential for more revenue growth as the machine is not currently running at full capacity.

Revenues could also be increased with a strong marketing campaign along with hiring a sales manager and sales team.



Financial Information

Years Ended Aug. 31	2018	2019	2020	2021 (Forecast)	2022 (Forecast)
Revenue	\$2.1M	\$2.3M	\$2.4M	\$2.5M	\$3.5M
Recast EBITDA	\$195K	\$253K	\$476K	\$600K	\$725K

Note: These projections are not assurances that a particular level of income or profit will be achieved.

Reason for Sale

Owner wishes to pursue other interests, available for a transitional period.

Contact Details

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