



File No: 160410

MANUFACTURER OF FENCE FITTINGS

DISTRIBUTOR OF MAINTENANCE-FREE FENCING AND ACCESSORIES

- Largest fence fitting manufacturer in Canada
- Supplies companies throughout North America
- Technical expertise providing top-quality innovative products
- First-rate customer service
- Two separate buildings:
 - Manufacturing – approx. 20,000 sq. ft.
 - Distribution – approx. 3,100 sq. ft.
- One-stop shop for maintenance-free fencing and accessories
- Land and buildings may be included in transaction or property could be leased

PRODUCTS AND SERVICES

Manufacturing:

- Residential and industrial:
 - Aluminum fittings
 - Galvanized bands
 - Gate hardware
- MTO caps
- Post collars

Distribution:

- Residential chain link fence
- Industrial chain link
- Industrial and commercial gates
- Vinyl fencing
- Dog kennels
- Accessories

FINANCIAL INFORMATION

	2013 (Normalized)	2014 (Normalized)	2015 (Normalized)	2016 (Projection)	2017 (Projection)	2018 (Projection)
Revenue	\$ 3.8M	\$ 3.5M	\$ 3.6M	\$ 3.7M	\$ 3.8M	\$ 3.9M
Normalized EBITDA	\$ 114K	\$ 123K	\$ 163K	\$ 184K	\$ 197K	\$ 212K

REASON FOR SALE

Owner wishes to pursue other interests.

CONTACT DETAILS

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Broker of Record D.M. Robbins