
File No: 160410

MANUFACTURER OF FENCE FITTINGS

DISTRIBUTOR OF MAINTENANCE-FREE FENCING AND ACCESSORIES

- Largest fence fitting manufacturer in Canada
 - Supplies companies throughout North America
 - Technical expertise providing top-quality innovative products
 - First-rate customer service
 - Two separate buildings:
 - Manufacturing – approx. 20,000 sq. ft.
 - Distribution – approx. 3,100 sq. ft.
 - One-stop shop for maintenance-free fencing and accessories
 - Land and buildings may be included in transaction
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PRODUCTS AND SERVICES

Manufacturing:

- Residential and industrial:
 - Aluminum fittings
 - Galvanized bands
 - Gate hardware
- MTO caps
- Post collars

Distribution:

- Residential chain link fence
 - Industrial chain link
 - Industrial and commercial gates
 - Vinyl fencing
 - Dog kennels
 - Accessories
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FINANCIAL INFORMATION

	2013	2014	2015	2016	2017	2018
	(Normalized)	(Normalized)	(Normalized)	(Projection)	(Projection)	(Projection)
Revenue	\$ 3.8M	\$ 3.5M	\$ 3.6M	\$ 3.7M	\$ 3.8M	\$ 3.9M
Normalized EBITDA	\$ 114K	\$ 123K	\$ 163K	\$ 184K	\$ 197K	\$ 212K

REASON FOR SALE

Owner wishes to pursue other interests.

CONTACT DETAILS

Dana Rennie

Phone: 905.523.7510 or 1.888.ROBBINEX Email: dana@robbinex.com

Broker of Record D.M. Robbins