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File No: 160410

MANUFACTURER OF FENCE FITTINGS

DISTRIBUTOR OF MAINTENANCE-FREE FENCING AND ACCESSORIES

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- Largest fence fitting manufacturer in Canada
  - Supplies companies throughout North America
  - Technical expertise providing top-quality innovative products
  - First-rate customer service
  - Two separate buildings:
    - Manufacturing – approx. 20,000 sq. ft.
    - Distribution – approx. 3,100 sq. ft.
  - One-stop shop for maintenance-free fencing and accessories
  - Land and buildings may be included in transaction
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## PRODUCTS AND SERVICES

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Manufacturing:

- Residential and industrial:
  - Aluminum fittings
  - Galvanized bands
  - Gate hardware
- MTO caps
- Post collars

Distribution:

- Residential chain link fence
  - Industrial chain link
  - Industrial and commercial gates
  - Vinyl fencing
  - Dog kennels
  - Accessories
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## FINANCIAL INFORMATION

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	2013	2014	2015	2016	2017	2018
	(Normalized)	(Normalized)	(Normalized)	(Projection)	(Projection)	(Projection)
<b>Revenue</b>	\$ 3.8M	\$ 3.5M	\$ 3.6M	\$ 3.7M	\$ 3.8M	\$ 3.9M
<b>Normalized EBITDA</b>	\$ 114K	\$ 123K	\$ 163K	\$ 184K	\$ 197K	\$ 212K

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## REASON FOR SALE

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Owner wishes to pursue other interests.

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## CONTACT DETAILS

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**Broker of Record D.M. Robbins**