

File No: 130112

GEOPHYSICAL DESIGNING, MANUFACTURING AND CONTRACTING

Scientific/Engineering company requires business leadership.

This Canadian-based company designs and manufactures MT (magnetotelluric) equipment. Team includes Geophysicists, Engineers and Technicians.

- Long-term – proprietary products – since 1975
- Dominates niche market
- Global – servicing 80 countries, 15 languages spoken by employees
- New products under development – presently being released

These new products – new applications – new revenue sources, are creating the opportunity for outstanding growth with EBITDA running north of 35% of revenues.

The Ideal Opportunity:

Our clients would like to see the transition accomplish a number of things:

1. Control should lie with the new partner who will provide strong leadership through an active board of directors
2. The transition program should:
 - a. assist those senior members to retire over the next two to five years
 - i. Possibly using retention contracts and/or
 - ii. Liquidity events
 - At sale
 - At retirement
 - b. Possibly allow some of the founding partners who wish to, retain some equity
 - c. Provide an equity opportunity for younger managers
 - d. Provide financing for research projects
 - e. The business has outgrown its current facilities and should relocate in the near future in order to accommodate future growth.

We anticipate that this opportunity will require an investment of \$15-25 Million depending on transaction structure.

We have been contracted by the seller to maintain a high level of confidentiality on this file. In this regard, we cannot identify the business to any prospective purchaser without first obtaining background information and satisfactory evidence of financial capability of the purchaser, together with a signed Confidentiality Agreement, and the seller's prior approval of the purchaser.



For Further Information Contact:

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